# BJA Webinar on Cybersecurity – How to Prepare Your Company for a Cyber Crisis

#### **Presented by:**









PLEASE NOTE: THIS WEBINAR WILL NOT BE RECORDED.

# **SPEAKERS**

#### **WELCOME AND INTRODUCTORY REMARKS**



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### **ARE YOU READY TO DEAL WITH A CYBER CRISIS?**



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### **SPEAKERS**

#### **EU LEGAL FRAMEWORKS AND DATA BREACH RESPONSE**



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#### **INSURANCE AS A TOOL FOR CYBER RESILIENCE**



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# Deloitte.

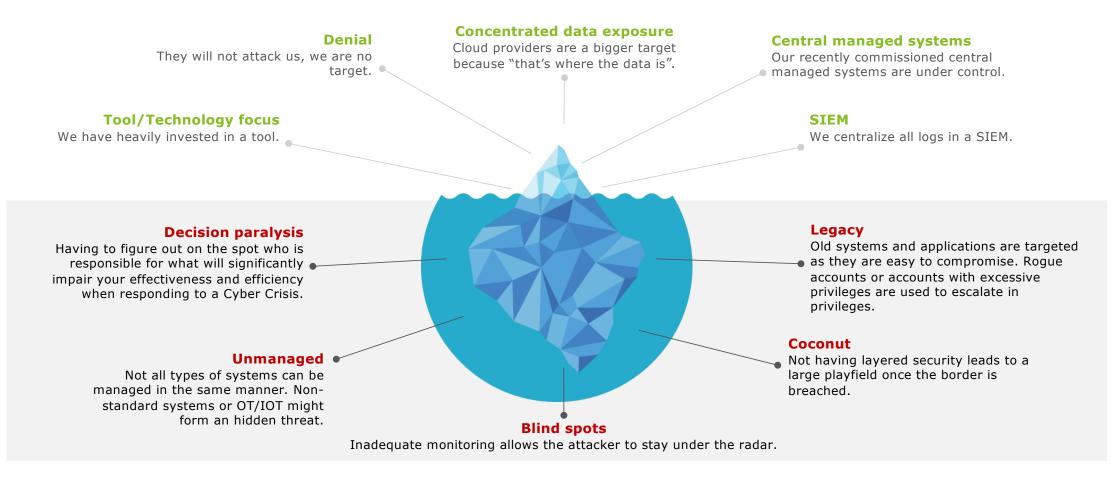


### Cyber Crisis Readiness

Wim Hermans – Deloitte Belgium

June 2021

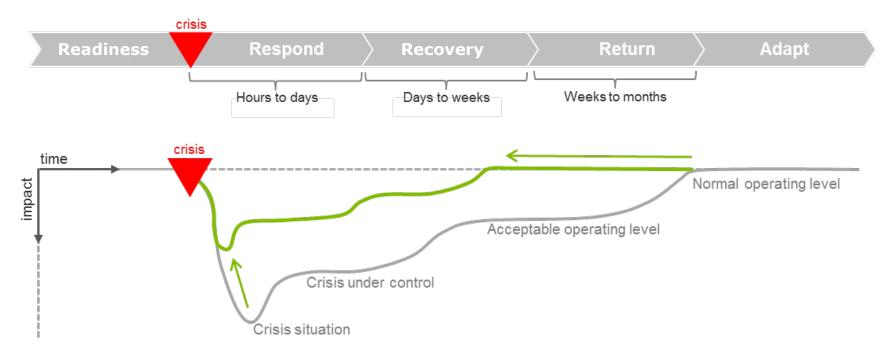
Know what is beneath the surface!



Survive & emerge stronger

As an organisation if you want to survive a cyber crisis you will need to focus on reducing:

- the *impact* on their processes and service delivery
- the time required to respond to a crisis (respond), recover to a minimal acceptable level of service (recovery) and return to normal operations (return)



Enterprise wide impact of a Cyber Crisis

The financial impact of ransomware depends on different factors such as the type of company, the IT landscape and the scope of the incident. The figures below give an indication based on Deloitte's real-life experience in helping clients through a ransomware crisis."

Recovery towards a minimal service level

**2** TO **4** WEEKS

€ 100K TO 500K\*

**Strategical improvements Get your trust back in your digital landscape** 







Tactical improvements

Avoid similar attack in the future

**HUNDREDS OF THOUSANDS\*** 

\*these costs are mostly related to potential external resources needed to achieve a full recovery of the systems. Additional financial impacts can exist, such as stocks decline, loss of income and production rate, potential legal charges, etc...

"There is no such thing as a divide between technology and business in any company anymore, particularly when it comes to Cyber. You have got to operate as one."

Andy Powell, CISO at Maersk

#### **FACTS**

Maersk, victim of a ransomware in 2017, estimated the recovery costs between 250 and 300 millions of dollars, after having reinstalled the totality of their infrastructure.

#### OVERALL IMPACT

Financial loss

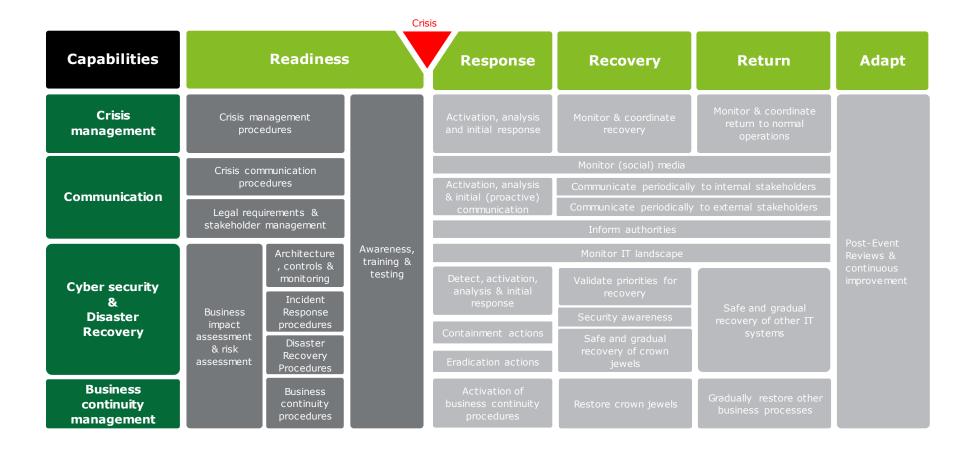
Loss of customer trust and reputation

Potential legal impact (GDPR, ...)

Multiple months to a year of recovery time cause inability to produce and deliver goods

(Temporary) unemployment

#### Required capabilities



Cyber crisis readiness streams

Every organization should **establish capabilities** to **effectively and efficiently prepare** for and manage a cyber crisis. Depending on your maturity and desired capabilities, we recommend to prioritize the following four areas:



Technical testing of core security capabilities



Cyber Crisis Management and Communication process

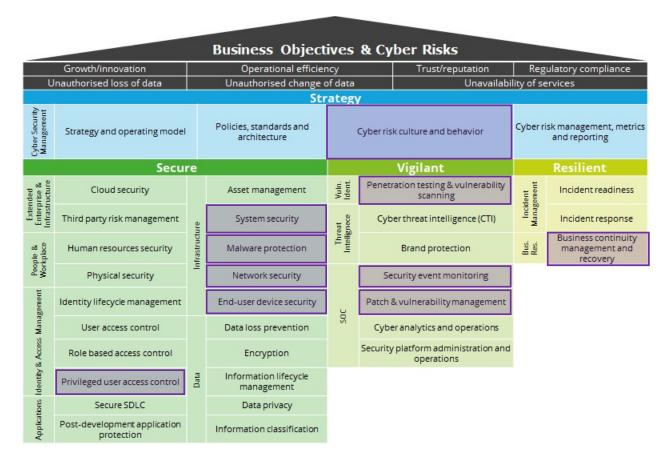


Cyber Incident Response



Cyber Crisis Simulation Exercises

Stream 1 - Technical testing of core security capabilities



Deloitte has developed the Cyber Strategy Framework (CSF) to provide a comprehensive view on the complex domain of Cyber:

#### **Strategy**

Ensures that the necessary organization and structure is in place to prioritize, implement and optimize the security measures most relevant for the organization.

#### Secure

Focused on preventing security incidents and crises from happening.

#### **Vigilant**

Focused on timely detection of security incidents.

#### Resilient

Focused on responding to security incidents.

Capabilities that will help prevent a Cyber Crisis (ransomware)

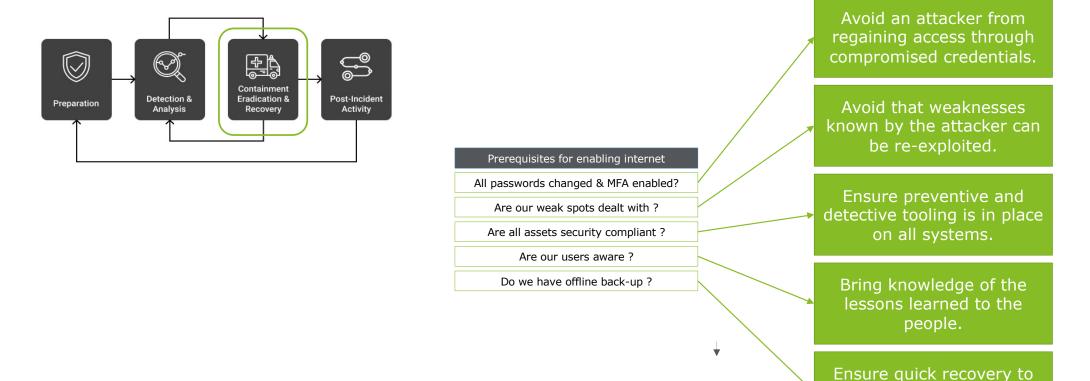
#### Stream 2 - Cyber Crisis Management and Communication process

Deloitte has developed a pragmatic **crisis management methodology**. Each of the following are specific facets of a client's crisis management that may need to be assessed and guided during the course of a real life event. These evaluation topics are based upon industry accepted practices from Crisis Management standards (BS 11200:2014), practices utilized internally by Deloitte, and experiences from crisis management professionals.

Evaluation Topic	Topic Description
Response Organisation	Pre-defined group(s) of senior leaders responsible for all aspects of planning, coordinating, managing, and executing an organization's response.
Crisis Management Plan	A set of organized guidelines and procedures developed in advance of a crisis to assist an organization in responding to events more effectively.
Common Operating Picture	Situational awareness capability for effective decision making, rapid staff actions, and appropriate response execution. [adapted from Department of Homeland Security (DHS)].
Decision Making Process	Structured approach for analyzing the situation, identifying issues, assessing options, and taking decisive actions to support the Real-Time Response (adapted from BS 11200).
Control Hierarchy	Formal structure within an organization's crisis management program that defines decision rights, leadership succession, and other management controls during a crisis.
Q Crisis Communications	Actions taken by an organization to communicate internally and externally during a crisis (adapted from BS 11200).
Information Management	Formal documentation that the client uses to track the details of the event and response actions throughout the crisis.
Ongoing Crisis Monitoring	A process for collecting and <u>analyzing</u> pertinent information on a continuous basis throughout the crisis to support the response teams.
Private — Public Coordination	Integration between public and private sector entities to respond to events that may involve critical infrastructure and key resources.
·	

Stream 3 - Cyber Incident Response

Every organization should **establish a cyber incident response process** to **effectively and efficiently prepare** for and manage a cyber incident. A cyber incident response lifecycle breaks incident response down into four main phases, where interconnection is the key to success:



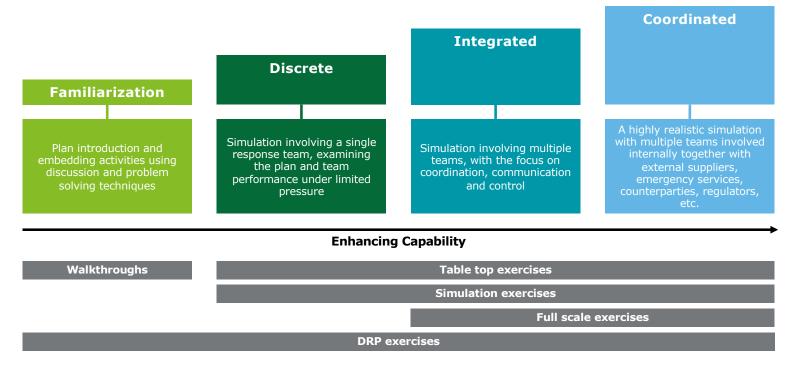
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the current state is possible.

Stream 4 - Cyber Crisis Simulation Exercises

#### **Types of exercises**

It is crucial that Business Continuity Management and Crisis Management Plans are tested against reality. This ensures the performance and effectiveness of the processes and procedures during a disruptive event. **Different types of tests can be organized in a different order of complexity**. It is recommended to start with less complex tests in order to be familiar with roles and responsibilities, procedures, etc. in case of a disruptive event resulting into a crisis.



Key questions to consider

- Are you aware what cyber capabilities are most important for your organization?
- ? Are these capabilities at the required maturity level?
- How to keep the business running for days or weeks whilst recovering IT systems and data?
- How to rebuild IT services from scratch?
- How confident are you with the plans you have?

#### サイバー攻撃への対処と準備

生き残りと急速なリカバリー

組織として、サイバー危機から生き残るためには、以下の内容を低減させる必要がある。

- ビジネスのプロセスとサービス提供へのインパクト
- サイバー危機への対応プロセスの時間・通常社内業務運営までの回復期間・最低限のサービス提供が可能となるまでの時間及び通常外部業務への回復までの営業日



#### サイバー攻撃への対処と準備

サイバー危機の全社的影響度

ランサムウェアの財務的なインパクトは各社の業種業態、IT環境や事故の範囲によって影響度が異なります。以下の数値は Deloitteがご支援したランサムウェア攻撃の結果のリアルな数値となります。

#### 最低限のサービス提供体制への復帰

**2** TO **4** WEEKS

€ 100K TO 500K\*

#### 評判や風評被害からの回復を含めた戦略的改善

**1** TO **5** YEARS

**€** MULTIPLE MILLIONS\*

#### 類似の事案発生防止を含めた戦略的改善

**←** HUNDREDS OF THOUSANDS\*

\*このコスト見積もりは、株価の下落や収益や生産量の減少や潜在的な法的対応も含めて、どのような体制を企業が構築できるか、裏を返すと外部業者にどの程度依頼するかによるため、概算としています。

"特にサイバー危機に関してはどんな会社も、もはやテクノロジーとビジネスを切り分けることはできない。一体として運用すべきである。"

Andy Powell, CISO at Maersk

#### **FACTS**

2017年にランサムウェアの被害に あったロジスティック企業の 「 Maersk 」 はITシステムの再構築と 導入に、250億円から300億円がかかっ た。

#### 全社的なインパクト・

#### 財務的損失

顧客および関係者からの 評判と信頼の喪失

潜在的法的損害 (GDPR,...)

複数月から一年のサービスと製造の 提供不可期間の発生

(一時的な) 雇用停止、解雇

#### サイバー攻撃への対処と準備

サイバー危機管理の準備プロセス

全ての組織は効果的効率的にサイバー危機に関する準備と対応に関する能力を備えるべきである。各社での成熟度と期待する能力にも依存するが、Deloitteは以下の4つのエリアを優先的に実行することを推奨する。



技術的なテストの核となる 防御能力の保持

サイバー戦略やカルチャーに 基づく、 保護・監視・回復能力 基

サイバークライシスマネジメントと コミュニケーションプロセス

事案発生時の組織体制、対応部署、 コミュニケーションルートや情報統 制の整備



サイバーインシデント対応

インシデント対応については、4つの相互に連携するプロセス(準備・ 捜査と分析・封鎖、殲滅と回復・事 後対応)で実行すること



サイバー危機 シミュレーション

役割と責任や手順を確認するために、まずは 簡単な方法でのシミュ レーションをすること

### Thank you for your attention



#### Contacts



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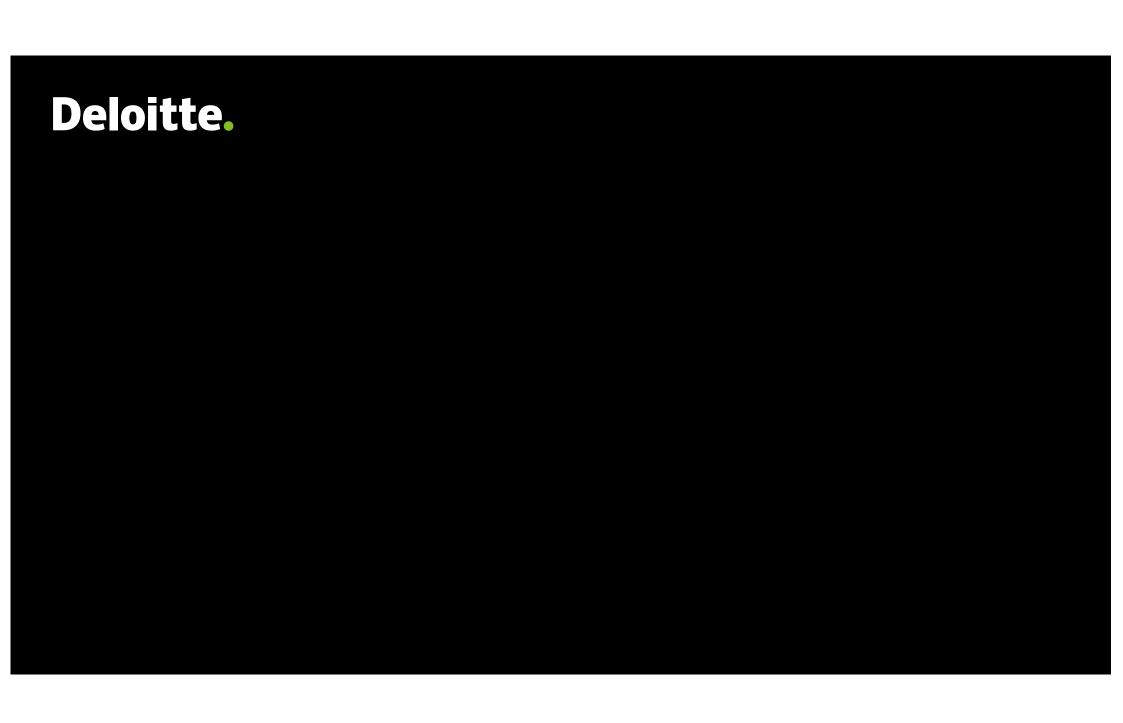
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# BJA WEBINAR ON CYBERSECURITY – HOW TO PREPARE YOUR COMPANY FOR A CYBER CRISIS

Cybersecurity Incidents – EU Legal Framework and Data Breach Response

Brussels June 24, 2021

Dr. Jörg Hladjk
Partner
Cybersecurity, Privacy & Data
Protection
Jones Day
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1 EU Notification Requirements

Involvement of Law Enforcement

Pitfalls and Best Practices for Incident Response Plans



# 1. EU NOTIFICATION REQUIREMENTS

# 1 LEGAL FRAMEWORK

**GDPR NIS Directive I Proposal for NIS Directive II** 

# GDPR – PERSONAL DATA BREACH (I)

### **GDPR Definition**

Breach of security leading to...



... the accidental or unlawful destruction,

loss, alteration, unauthorized disclosure of, or access to, personal data transmitted, stored or otherwise processed



# 1

# **GDPR - PERSONAL DATA BREACH (II)**



- Notification to **supervisory authority** <u>unless</u> it is *unlikely* to result in a risk to the rights and freedoms of the individuals concerned
- **Content**: type of incident (where possible, categories and number of data subjects, data categories and number of data records), name and contact details of the data protection officer or other contact person, likely consequences of the incident, measures taken or proposed to remedy the incident and, if necessary, measures to mitigate the effects

#### **Timing**

- Without undue delay, where feasible, within **72 hours** to the supervisory authority;
- After having **become aware** of the breach ("reasonable certainty" that a security incident has occurred that compromises the protection of personal data)



# 1 GDPR – PERSONAL DATA BREACH (III)

- Communication to individuals if it is likely to result in a high risk to the rights and freedoms of the individuals concerned
- When ? "Without undue delay"
- Within the 72 hours' timeframe, the probable risk for those affected should also be checked - determination of whether notification is required and which measure(s) to remedy it - examples:

Loss of control over personal data

Restriction of Rights

Discrimination

Identity theft or fraud



# 1 GDPR – PERSONAL DATA BREACH (IV)

# Communication to individuals

Higher threshold than for reporting to the supervisory authorities

Content of the communication: similar to notification to authorities

Delay possible if investigation would be hindered by early disclosure (legitimate interest of law enforcement)

Exception: encryption etc.



# GDPR – PERSONAL DATA BREACH (V)

Processor must notify controller "without undue delay"

Principle "controller is "aware" of the incident as soon as the processor has informed"

Processor: must support those responsible with their obligations

Contractual rules often similar, better specify the exact number of hours (e.g. 24 or 36 hours)



# 1 NIS DIRECTIVE I – PURPOSE AND SCOPE

Purpose: achieve a <u>high common level of security</u> of network and information systems within the EU

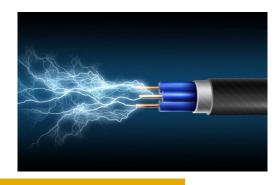
### **Scope of Application**

- Operators of Essential Services (OES):
  - Energy (electricity, oil, gas)
  - Transport (air, rail, water and road)
  - Banking
  - Financial market infrastructures
  - Healthcare
  - Drinking water supply and distribution
  - Digital Infrastructure (IXPs, DNS, TLD)

- Digital Service Providers (DSP):
  - Online Marketplaces
  - Online Search Engine
  - Cloud computing services



# I NIS DIRECTIVE I – NOTIFICATION REQUIREMENTS



#### **Operators of Essential Services**

- To notify the competent authority or the computer emergency response team (CSIRT) of incidents having a significant impact on the continuity of the essential services they provide;
- To provide **information** enabling the competent authority or the CSIRT to determine any **cross-border impact of the incident**.

#### **Digital services providers**

- To notify the competent authority or the CSIRT of **any incident** having a **substantial impact** on **the provision of a service** that they offer within the EU;
- To provide information enabling the competent authority or the CSIRT to determine the **significance of any cross-border impact**.



# PROPOSAL FOR NIS DIRECTIVE II – BACKGROUND



- December 16, 2020: Commission presented a proposal for a Directive on measures for a high common level of cybersecurity across the Union ("Proposal for NIS Directive II").
- Extension of industry sectors: (i) public administration; (ii) space, (iii) waste management, (iv) postal and courier services, (v) manufacture, production and distribution of chemicals, (vi) food production, processing and distribution, (vii) manufacturing and (viii) digital providers.
- One of the objectives: Clarify reporting obligations for companies in the event of a security incident.
- Specific procedure, content and timeframe for reporting security incidents.

# 1

### PROPOSAL FOR NIS DIRECTIVE II - NOTIFICATION REQUIREMENTS

"<u>Essential</u>" and "<u>Important</u>" entities must notify, without undue delay, and in any event within <u>24 hours</u> after having become aware of the incident the following stakeholders:

1. Competent authorities or the CSIRT of any incident having a <u>significant impact</u> on the provision of their services

2. Where appropriate, the recipients of their services if the incidents are likely to <u>adversely</u> affect the provision of the services



# 1

### PROPOSAL FOR NIS II DIRECTIVE - LEGISLATIVE PROCESS

#### **DECEMBER 2020**

EU Commission proposal

#### **ONGOING**

Negotiations between Council and Parliament

#### END OF 2021:

Adoption of NIS 2 Directive

#### Q2 2023

NIS 2 Directive fully applicable (18 months transposition period)

- Bart Groothuis appointed as rapporteur in Jan. 2021
- Proposal currently awaiting EP committee decision





# 2. INVOLVEMENT OF LAW ENFORCEMENT

# 2

### **MULTIPLE LAW ENFORCEMENT AUTHORITIES (I)**

### Challenges



- Pros/Cons: If involvement of law enforcement in one country is required/desired, how will law enforcement in other countries react? Public? Regulators?
- Which law enforcement authority to notify first? (Risk of loss of control over investigation)
- Benefit of obtaining support/information from law enforcement authorities
- Confidentiality/privilege waiving risks
- Liability risks (timing of law enforcement involvement may suggest earlier notice was necessary)
- Cost



# 2

# **MULTIPLE LAW ENFORCEMENT AUTHORITIES (II)**

#### **Best Practices**



- Carefully weigh pros/cons before involving any law enforcement authorities
- If law enforcement notification is required, consider whether other law enforcement authorities should be notified (discretionary)
- Coordinate notification/involvement of multiple law enforcement to extent possible



# 3. PITFALLS AND BEST PRACTICES FOR INCIDENT RESPONSE PLANS

# INCIDENT RESPONSE PLANS – COMMON PITFALLS

Great plan but...

- Participants don't understand or follow it;
- Does not identify decision-makers (tasks assigned to groups or functions)

Not an enterprise wide plan

IS/IT response procedures

Escalation triggers from IS to enterprise level Incident Response Team

- Are not clear; or
- Are purely discretionary

Legal team not involved early enough to address key legal issues

In particular notification obligations; evidence preservation

Decentralized communications/notifications

Risk inconsistent statements/approaches



# 3

## **INCIDENT RESPONSE PLANS – BEST PRACTICES**

Enterprise-level Incident Response Team; stakeholders from across business functions

Clear decision-makers with adequate authority

Build in objective escalation criteria

Involve legal at outset of incident

Allow flexibility to decide how to structure investigation (privileged structure for significant events)

Centralize communications

Following incident, update plan with "lessons learned"

# BJA ウェビナー: サイバーセキュリティ - サイバー危機から企業を守るために-

サイバーセキュリティ事故 - EUの法的枠組みとデータ侵害対応- ブリュッセル 2021年6月24日

Dr. Jörg Hladjk パートナー 弁護士 Jones Day ブリュッセル

高橋美智留 オフカウンセル 弁護士 Jones Day 東京



# サイバーセキュリティ事故 – EUの法的枠組みとデータ侵害対応 – プレゼンテーション要約 (I)

1 通知要件

2 法執行機関の関与

3 事故対応計画

# サイバーセキュリティ事故 – EUの法的枠組みとデータ侵害対応 – プレゼンテーション要約(II)

# 1 通知要件

- GDPR: 監督機関への個人データ侵害の通知及び個人へのコミュニケーションに関する法的枠組
- NIS指令I: 所轄官庁またはCSIRT(Computer Security Incident Response Team)へのセキュリティ事故の通知に関する法的枠組 産業分野 (例、エネルギー、銀行、ヘルスケア)
- NIS指令IIの提案: (案) 所轄官庁、CSIRTまたはサービスの受け手へのセキュリティ事故の通知に関する法的枠組 産業分野の拡大 (例、宇宙、化学製品の製造、生産および販売)

# サイバーセキュリティ事故 – EUの法的枠組みとデータ侵害対応 – プレゼンテーション要約(III)

# 2 法執行機関の関与

- 課題、例
  - 機密性
  - ・タイミング
- ベストプラクティス、例
  - 法執行機関が関与する前にメリット、デメリット を検討
  - 複数の法執行機関の調整

# 事故対応計画

- 一般的な落とし穴、例
  - 事故対応計画で意思決定者が特定されていない
  - ・ 企業全体の計画ではない
- ベストプラクティス、例
  - 企業レベルの事故対応チームの策定および実施
  - ・ コミュニケーションの中央集中化



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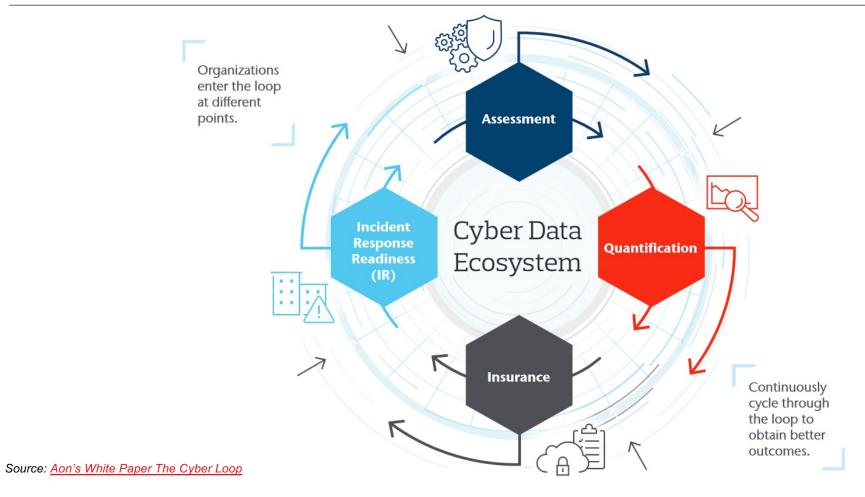




BJA Webinar on Cybersecurity – how to prepare your company for a Cyber Crisis 24/06/2021



# The Cyber Loop: Managing cyber risk requires a circular strategy



Empower Results®

# Cyber Risk Trends to Watch



Remote Workforce - Remote Desktop Protocol (RDP) software, remote access security, reliance on third party IT service providers, and digital communication as the primary venue to share information.



**Cyber Extortion -** Ransomware attacks may result in corporate downtime due to encrypted networks as well as potential liability consequences in terms of regulatory fines or third-party lawsuits.



Breach Regulations - GDPR fines rose by nearly 40% in 2020 with €158.5M in total and the largest fine in 2020 of €35 million issued by the German regulator. Italy's regulator imposed more that €60M in aggregate. The highest GDPR fine to date remains the €50M fine imposed by the French regulator.



**Vendor Risk** - The SolarWinds compromise and the recent Microsoft Exchange vulnerabilities demonstrate the complexity of technology supplier relationships and how they may potentially add risks that may impact cyber security posture.



Uncovered Technology Professional Indemnity (PI) - The emergence of technology services and product exposures in more traditional industries represents a potentially "uncovered" PI exposure that may not be contemplated from liability and financial loss standpoints.



### The Ransomware Threat in 2021

# the business of ransomware is changing more frequent targeted sophisticated costly

- Global ransomware damage costs are predicted to reach €17 billion this year, an increase of 57X from 5 years ago
- Ransomware is the fastest growing type of cybercrime and a top cyber threat facing organisations in 2021<sup>1</sup>.
- Attackers are moving away from the "spray and pray" to target practice and biggame hunting
- Targeting victims that can yield a greater financial pay-off<sup>2</sup>.
- Attacks are growing in sophistication.
- "Double extortion" attacks
- Taking copies of data and threatening to release it publicly
- Threaten to delete data entirely
- Cold calling victims trying to restore systems<sup>3</sup>
- Some of the most sophisticated ransomware attack groups and malware variants are now averaging over
   €650,000 per payment<sup>4</sup>

<sup>1,4)</sup> https://cybersecurityventures.com/global-ransomware-damage-costs-predicted-to-reach-20-billion-usd-by-2021/

<sup>2)</sup> https://www.wired.co.uk/article/ransomware-trends-2021

https://www.itproportal.com/news/ransomware-attacks-set-to-see-huge-growth-in-2021

# International Cyber Insurance Market Trends as of Q1 2021











Markets continue to see material increases in volume and severity of claims

•

Coverage overall still broad, but signs of narrowing in certain areas

Some carriers are now looking to reduce lines but overall we are still able to renewing expiring limits on large towers Cyber market conditions are firming with a notable acceleration in Q1 2021, due to ransomware activity

Retentions are being reviewed



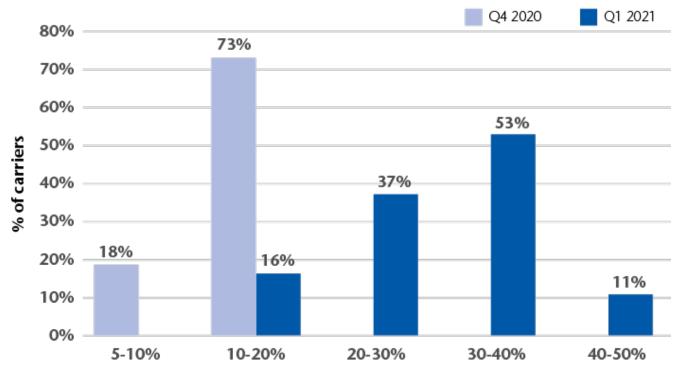
## Cyber Pricing Trends | Result Rate Guidance Changes Across the Entire Portfolio Q4 2020 vs Q1 2021

#### **Key Commentary:**

Aon pricing data is real-time on a historical basis and examines the year-over-year price change on a quarterly basis.

- 2020 Q4 Average rate change from carriers was of +12%
- 2021 Q1 Average rate change from carriers was of +35% which represents a 23% increase versus the previous quarter.
- Majority of respondents suggested they are seeking rate increases greater than 30% throughout Q2 2021.

However, cyber rates are rapidly changing.



\*Guidance is provided through Aon's proprietary survey of the major Cyber insurers Aon trades with. This is not proposed pricing, or guidance specific to a particular insured's programme. This is portfolio level guidance offered by underwriters who participated in the survey.

Source: Aon EMEA Cyber Carrier Survey Q1 2021



## Forward Looking Guidance | Industry Vertical Perceived at Greatest Risk During Q1 2021

50%

#### **Key Commentary:**

- Manufacturing clients have been identified as having the highest perceived risk (elected by 48% of broker respondents).
- Agriculture, Forestry and Fishing clients have been identified as having the lowest risk (only 4% of brokers selected this as a key risk industry).

EMEA Brokers Survey: % of perceived risk 41% 41% 41% 40% 30% 26% 26% 26% 22% 22% 22% 19% 20% 15% 10% 7% Mining F&B Mining - Consumer, Industrial, F&B Initial Property and Initi Agriculture, Forestry and Fishing Communications, Media, Technology Energy Estate and Real Estate professional Services Transport & Logistics THURST IN A LITHITES nessional services

48%

Source: Aon EMEA Cyber Broker Survey Q1 2021

# Key Pillars of a Cyber Insurance Policy



- Pre-breach assessments
- Access to pre-vetted vendors
- Cybersecurity information



- Forensic investigators
- Legal services
- Notification
- Credit Monitoring
- Call Center Services
- Crisis Management/ Public Relations



- Costs incurred to keep or return the business to operational
- Loss of revenue, income, turnover
- Costs incurred to recreate/restore data and information



 Legal costs and damages from claims alleging privacy breach or network security failure



# Market Standard Cyber Coverages Overview





- System Failure
- Dependent Business Interruption / System Failure
- Cyber Extortion
- Digital Asset Restoration



- Privacy and Network Security Liability
- Privacy Regulatory Fines and Penalties
- Media Liability
- PCI Fines and Penalties
- Breach Event Expenses



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BJA Webinar on Cybersecurity – how to prepare your company for a Cyber Crisis 24/06/2021



# サイバー攻撃への準備と拡大するリスク環境

#### 1. サイバー・リスクへの取組み・対処:

「現状把握・分析」→「リスクの定量化」→「リスク・ヘッジ(保険化)」→「事故時の対応準備」← 各社毎、このサイクルをどこから始めるかは異なる。同サイクルを継続実施が、対策強化に繋がる。

#### 2. 注意すべきサイバー・リスクの傾向:

(1)リモートな職場環境

職場がリモートになることにより、アクセスのセキュリティー、第三者のIT業者への依存増加、全てのコミュニケーションがデジタル越しになる、など。

- (2)サイバー恐喝
  - ランサムウェア攻撃は会社の事業停止・減速だけでなく、規制に対する罰金、第三者との訴訟など多くの 賠償義務の発生が潜在している。
- (3)規制違反

GDPRによる罰金は年々大幅増加傾向。2020年は前年対比で約40%上昇し総額€158.5M。同年の一件あたり最大はドイツ当局による€35M。総額はイタリアで€60M以上。過去最大はフランスで€50M。

- (4)取引先リスク
  - 送電やソフト障害など、業者の脆弱性や業者間の複雑な業務交流によりリスクが高まる外部環境。
- (5)補償されていない技術系職業賠償責任

急速な技術発展により(伝統的業界を主に)賠償義務・同責任の所在と中身が明確になっていなし

# 2021年におけるランサムウェア脅威

## ランサムウェアの手法は変化している

#### 発生頻度の 大幅増加

- 全世界のランサムウェアによる被害コストは
   €17 billionになると見込まれる。これは5年前に比べ57倍
- ランサムウェアはサイバー犯罪で最も急速に伸びており、2021年、企業が最も脅威に感じているサイバー・リスク!

#### ターゲットの 一層の明確化

- 攻撃手は漠然と網羅的に攻撃することから、具体的な個別攻撃、そして大物狙いに手法・標的を変えている。
- 高額な支払いが出来る に標的を定めている<sup>2</sup>.

#### 攻撃方法の 一層の洗練化

- 攻撃は洗練・高度化している。
- 「二重恐喝」の攻撃
- データをコピーし公表 すると脅す
- データを全て削除すると脅す
- 「システム回復する」と 連絡してくる。3

# コストの高額化

- 最近の高度化された ランサムウェア攻撃 やは、一支払い当 たり€650,000を超える4
- (CrowdStrikeによると)100社以上の日系企業がランサムウェアの攻撃に遭っており、33社が平均1.3億円支払った。

<sup>1,4)</sup> https://cybersecurityventures.com/global-ransomware-damage-costs-predicted-to-reach-20-billion-usd-by-2021/

https://www.wired.co.uk/article/ransomware-trends-2021

<sup>3)</sup> https://www.itproportal.com/news/ransomware-attacks-set-to-see-huge-growth-in-2021

# 全世界におけるサイバー保険市場の傾向(2021年 第1四半期)











市場は引続き、事故時の被害量と共に、損害金額の増大が進んでいる。

•

補償内容は引続き広い傾向だが、特定の分野(補償)に関しては狭まる気配あり。

幾つかの保険会社は引受額を 削減する方向にあるが、全体的 には現行同額で契約更新が出 来ている。(複数保険会社による 引受構築) サイバー保険の市況は、多くの ランサムウェアの影響により、2 021年第1四半期は、加速度的 に顕著に厳しくなっている。 自己保有額(免責金額)は見直しがされている。



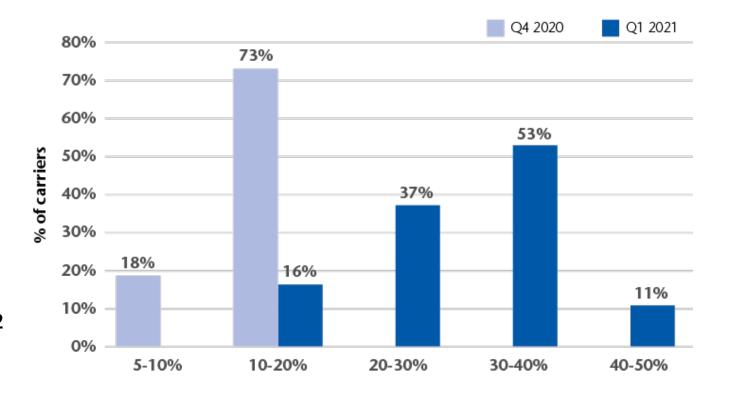
# サイバー保険価格動向 | ポートフォリオ全体における価格変化の比較 (2020 Q4 vs 2021 Q1)

#### 主要ポイント:

Aonの価格データはリアルタイムで時系列比較を実施。年毎に四半期単位でチェック。

- 2020 Q4 における平均的価格変化は+12%
- 2021 Q1 における平均的価格変化は+35%
- 即ち、増加幅は前四半期対 比で+23%
- 調査対象の大層は、2021Q2 には30%以上の更なる増加 を見込むと回答。

\*サイバー保険の価格は迅速に変化しています。



Source: Aon EMEA Cyber Carrier Survey Q1 2021

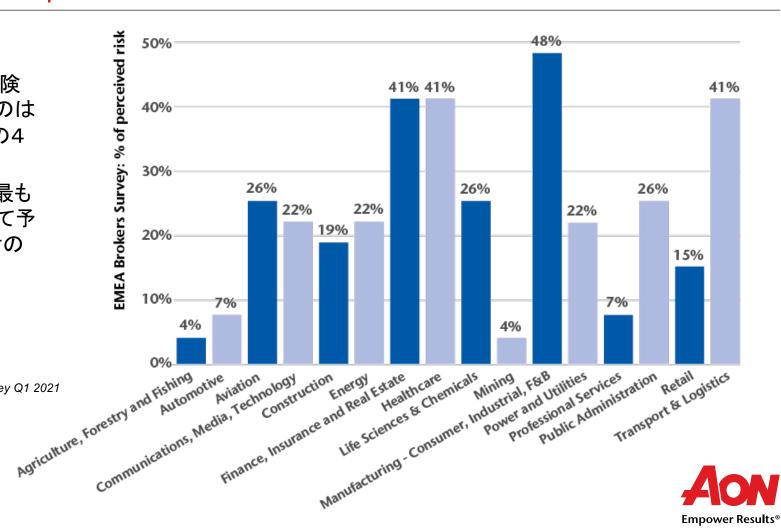


# 将来に向けた見込み | 業種別事故発生危険性予見(2021 Q1)

#### 主要ポイント:

- 最も事故が発生する危険 性が高いと予見されるのは 製造業。(全体回答者の4 8%を占める。)
- 農業、森林業、漁業が最も 危険性が低い業種として予 見される。(全体回答者の 4%に留まる。)

Source: Aon EMEA Cyber Broker Survey Q1 2021



# サイバー保険における重要な項目









- 事故発生前の防止 策解析
- 事前調査済業者へ のアクセス
- サイバー・セキュ リティー情報

- 科学的調査官
- 法務的サービス
- 各種通知・案内
- クレジット・モニ タリング
- コールセンター・ サービス
- クライシス・マネ ジメント/対外折衝

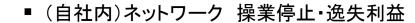
- 事業を通常に維持回復するコスト
- 収入、収益や売上 の減少
- ▼ データや情報の 再作成・再構築に かかるコスト

■ 事故による損害に 加えプライバシー 侵害やセキュリティー対策過失など による法的費用



# サイバー保険マーケット標準の概況





- (自社)システム障害
- (取引先) 操業停止・逸失利益 / システム障害
- サイバー恐喝
- デジタル化された財産の再構築



- プライバシー及びネットワーク・セキュリティーに係る賠償責任
- プライバシー規制に係る罰金や罰則
- メディア 賠償責任
  - PCI 罰金や罰則
  - 法的抵触に係る諸費用



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